

No. 7424

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**UNITED STATES OF AMERICA  
and  
NEW ZEALAND**

**Exchange of notes (with related letter) constituting an  
agreement relating to trade in beef and veal. Wash-  
ington, 17 February 1964**

*Official text: English.*

*Registered by the United States of America on 30 September 1964.*

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**ÉTATS-UNIS D'AMÉRIQUE  
et  
NOUVELLE-ZÉLANDE**

**Échange de notes (avec lettre connexe) constituant un  
accord relatif au commerce des viandes de bœuf et de  
veau. Washington, 17 février 1964**

*Texte officiel anglais.*

*Enregistré par les États-Unis d'Amérique le 30 septembre 1964.*

No. 7424. EXCHANGE OF NOTES CONSTITUTING AN AGREEMENT<sup>1</sup> BETWEEN THE UNITED STATES OF AMERICA AND NEW ZEALAND RELATING TO TRADE IN BEEF AND VEAL. WASHINGTON, 17 FEBRUARY 1964

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I

*The Ambassador of New Zealand to the Secretary of State*

NEW ZEALAND EMBASSY  
WASHINGTON 8, D.C.

17 February 1964

Sir,

I have the honour to refer to recent discussions in Washington between representatives of the Government of New Zealand and the Government of the United States with regard to the desire of the Government of the United States to arrive at an understanding concerning the level of future exports of beef and veal from New Zealand to the United States. As a result of these discussions, I have the honour to propose that the following Agreement shall become effective between our Governments :

The Governments of New Zealand and the United States have agreed to the following measures in the interest of promoting the orderly development of trade in beef and veal between New Zealand and the United States. In assuming the following obligations, the Governments of New Zealand and the United States have agreed on the desirability of preserving approximately the present pattern of trade in these products between the two countries.

1. Accordingly, the New Zealand Government agrees to limit exports from New Zealand to the United States of beef and veal (in all forms except canned, cured and cooked meat and live cattle), in accordance with the following :

- (a) Exports shall be limited to a total of 103,000 long tons in calendar year 1964, 107,000 long tons in calendar year 1965, and 111,000 long tons in calendar year 1966, all in terms of product weight.
- (b) In each succeeding calendar year there shall be an increase, corresponding to the estimated rate of increase in the total United States market for these meats. This increase in the total United States market is presently estimated to be 3.7 per cent annually.

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<sup>1</sup> Came into force on 17 February 1964 by the exchange of the said notes.

- (c) The purpose of the annual increases established in paragraphs 1 (a) and 1 (b) is to secure to New Zealand a fair and reasonable share in the growth of the United States market. There shall be a triennial review and, as appropriate, an adjustment of this estimated rate of increase in consumption to apply to the succeeding three-year period. The first such review shall take place no later than 1 October, 1966.
- (d) The New Zealand Government shall use its best endeavours to limit exports from New Zealand to the United States of better-quality primal cuts of beef and veal, such as steaks and roasts, approximately to the percentage these cuts currently constitute of total annual exports of beef and veal from New Zealand to the United States.

2. The New Zealand Government shall limit exports from New Zealand to the United States upon the understanding that New Zealand will not be adversely affected by such limitations in relation to the position of other substantial suppliers in the United States market and so long as New Zealand's access to the United States market for beef and veal is not limited by an increase in the duties on these products.

3. The United States Government shall continue to permit access each year into the United States for beef and veal exported from New Zealand, up to the maximum quantity determined for that year in accordance with the provisions of paragraphs 1 (a) and 1 (b) of this Agreement.

4. The Governments shall continue to take an active and leading role in negotiating in the GATT,<sup>1</sup> in harmony with the objectives agreed at the Ministerial meeting of the GATT in May 1963, arrangements leading to expanding access in meat importing countries.

5. Should such a wider international arrangement be reached, it could subsume this Agreement.

6. The Governments agree to consult, at the request of either Government, on any questions arising on the implementation of this Agreement.

7. Either Government may terminate this Agreement, effective at the end of a calendar year, by written notice given at least 180 days prior to the end of that calendar year.

If these proposals are acceptable to your Government this note and your note of acceptance shall form an Agreement between our Governments.

Accept, Sir, the renewed assurances of my highest consideration.

G. R. LAKING  
Ambassador

The Honourable Dean Rusk  
Secretary of State  
Washington, D.C.

<sup>1</sup> See footnote 1, p. 20 of this volume.

## II

*The Secretary of State to the Ambassador of New Zealand*

DEPARTMENT OF STATE  
WASHINGTON

Feb. 17, 1964

Excellency :

I have the honor to refer to your note of February 17, 1964, concerning trade in beef and veal between New Zealand and the United States which reads as follows :

[See note I]

I have the honor to confirm on behalf of the Government of the United States that the Agreement proposed in your note is acceptable to the United States Government and will govern trade in beef and veal between New Zealand and the United States.

Accept, Excellency, the renewed assurances of my highest consideration.

For the Secretary of State :

George W. BALL

His Excellency George R. Laking  
Ambassador of New Zealand

RELATED LETTER

*The Ambassador of New Zealand to the Deputy Assistant Secretary,  
Bureau of Economic Affairs, Department of State*

NEW ZEALAND EMBASSY  
WASHINGTON 8, D.C.

17 February 1964

Dear Mr. Jacobson,

During negotiation of the Agreement concluded today<sup>1</sup> concerning trade in beef and veal between New Zealand and the United States, you stated your expectation that in allocating the quantities permitted to be exported, or in taking any other

<sup>1</sup> See p. 38 of this volume.

measures in implementation of the Agreement, my Government would not introduce any discrimination against United States-owned meat-industry interests in New Zealand in favour of domestically owned companies.

I should like to assure you that it is the policy of the New Zealand Government to treat on an equal basis all meat exporters engaged in the export of beef and veal to the United States and that in implementing the Agreement there will be no change in this policy.

Yours sincerely,

G. R. LAKING

Mr. Jerome E. Jacobson  
Deputy Assistant Secretary of State  
Washington, D.C.