

No. 7819

GREECE, AUSTRALIA and TURKEY

Agreement for the stabilization of raisin (sultanas) marketing. Signed at Munich, on 20 June 1964

Official text: English.

Registered by Greece on 14 June 1965.

GRÈCE, AUSTRALIE et TURQUIE

Accord relatif à la stabilisation du commerce des raisins secs (sultanièhs). Signé à Munich, le 20 juin 1964

Texte officiel anglais.

Enregistré par la Grèce le 14 juin 1965.

No. 7819. AGREEMENT¹ BETWEEN GREECE, AUSTRALIA AND TURKEY FOR THE STABILIZATION OF RAISIN (SULTANAS) MARKETING. SIGNED AT MUNICH, ON 20 JUNE 1964

Delegations representing raisin (sultana) Growers, Packers, Exporters and Governmental Agencies from Australia, Greece, Turkey and the United States of America met in Munich from 15th to 19th June 1964 to examine the present situation in world markets and future prospects of the world trade in raisins. The Iranian delegate who had attended at Rome expressed his regret for being unavoidably absent from Munich but communicated to the Conference his support for its aims and his intention of continuing participation.

The operations of the 1963 Athens Agreement² were reviewed. It was unanimously agreed that the implementation on this Agreement restored confidence in world raisin trade to the benefit of both producing and consuming countries.

The representatives of Australia, Greece and Turkey decided that a new Agreement be entered into to operate for a further period of two years with a base minimum price to be set each year.

1. Greece and Turkey agreed that the minimum prices for the 1964 season will be :

	<i>\$US f.o.b. incl. 2% commission discount (bleached or natural)</i>
Greek No. 4 and Turkish No. 9	325
Greek No. 2 and Turkish No. 10	335
Greek No. 1 and Turkish No. 11	343
Greek No. 0 and Turkish No. 12	350

The differential provided by this Agreement between the grades Greek No. 2 and Turkish No. 10, Greek No. 1 and Turkish No. 11 and Greek No. 0 and Turkish No. 12 have only been accepted for 1964 and could not constitute a precedent for Greece or Turkey.

Greek and Turkish delegations agree to examine their respective marketing systems with a view to more effective representation in consumer markets.

¹ Came into force on 15 July 1964, upon its approval by each of the Contracting Governments, in accordance with paragraph 16.

²United Nations, *Treaty Series*, Vol. 538, No. 7818.

The above f.o.b. prices are to be related to landed duty paid prices and accordingly reduced, so that prices are brought on equal basis for duty paid products.

2. Australia has agreed to maintain a differential of at least £2 per long ton above Greek and Turkish prices for the lowest qualities within the related Nos. 4, 5, 6 and 7 grades for the United Kingdom, Continental and Eire ports, landed duty paid basis. Further, to increase the differential for better qualities within the No. 5 grade by a further £3 per long ton.

3. The basic minimum prices for the 1965 crop will be agreed on by all Contracting Parties and be fixed on or before 15th June 1965.

4. The Contracting Parties will observe minimum prices as set by this Agreement, for exports to all countries. These minimum prices can be varied upwards only, in respect to U.K., Continental, Eire and the Japanese markets by majority decision taken after consultation among all Contracting Parties.

5. There shall be no reductions in minimum prices save by majority agreement and, in the event of reductions being agreed upon, such reductions shall in no case reduce the minimums below the immediately preceding lower minimums. At no time during each year covered by the Agreement shall the minimums be reduced to points below the minimums set at the commencement of each year.

6. Australian new crop sultanas can be offered for sale in Canada, New Zealand and other Pacific markets, excluding Japan, as from 1st April at prices not less than the minimum f.o.b. prices in force at that date.

7. Australian new crop sultanas can be offered for sale in Western European markets (U. K., Continent and Eire) and Japan as from 1st June at prices not less than the effective market prices at that time. The Australian prices to be applied as from 1st June until the fixation of the new season's minimums, will be subject to adjustment to the new agreed minimums retroactively.

8. It is agreed that the Permanent Committee as established under paragraph 7 of the 1963 Agreement will continue to ensure the implementation of the Agreement and exercise the responsibilities stated therein.

A Sub-Committee of the Permanent Committee will be established in Hambourg, Western Germany. It will consist of a representative of each contracting party. Its duties and responsibilities will be as directed by the Permanent Committee in London.

The Permanent Committee is authorised to invite to its meetings such representative of any raisin producing country as it wishes.

9. Any participating country which considers that its interests as a Party to the Agreement have been seriously prejudiced by the action of any one or more of the participating countries affecting the normal operation of the Agreement may bring the matter before the Permanent Committee.

The Permanent Committee shall immediately examine the case and consult with the countries concerned in order to resolve the matter.

If the matter is not resolved through this procedure or by independent arbitration or by mutual agreement within a week's period and the country concerned proves by producing evidence that its interests as a party to this Agreement have suffered serious damage it may apply immediately for the convocation of a full conference of the participating countries for urgent examination of the case within ten days.

In the event of independent arbitration being accepted a panel of arbitrators, nominated by the participating countries, will be established to adjudicate on any claim or claims.

If no relief is granted by the conference to the claiming country, it may withdraw from the Agreement by giving one week's written notice to the Permanent Committee and the contracting parties.

10. It is agreed that to quota provisions be applied in the case of any markets other than those necessary to prevent switch operations.

11. In order to protect the stabilisation of world prices all switch deals and re-exports should be prevented. Every exporting country is asked to take appropriate measures to ensure that shipments to bilateral agreement countries are definitely directed to, imported by and consumed by the actual buying country. In case of any diversion of shipments any contracting country being aware of such happening shall report the case to the Permanent Committee immediately. To assist in preventing such transactions the Permanent Committee and Commercial Representatives and International Arbitrators and all concerned are asked to be observant in markets continuously and to advise immediately any irregularities.

12. Barters and other arrangements or transactions which have the effect of reducing directly or indirectly the prices of sultanas in free markets will not be permitted.

13. It is suggested that consideration be given by the Greek and Turkish Governments to the introduction of suitable measures as a means of guaranteeing maximum control of Greek and Turkish exporters in the application of minimum export prices.

14. A Secretariat to deal with research in connection with marketing, publicity and advertising, new uses for raisins, developing new markets, disposal of surpluses and associated matters will be established.

The Permanent Committee is charged with the formation and selection of location of the proposed Secretariat, subject to the approval of their principals.

15. Forward sales can only commence after agreement between Greece and Turkey.

16. This Agreement will enter into force after its approval by the respective Governments. Such approvals and their announcements by each country to the others should be effected before 15th July 1964.

It will remain in force until 15th June 1966 unless it is renewed before that date.

SIGNED at Munich this 20th day of June 1964.

For Australia :
Eugene GORMAN
Chairman, A.D.F.C.B.

For Greece :
George PAPADIMITRACOPOULOS
Chairman, Sultanas Sales Board

For Turkey :
Enver BAKIOGLU
President, Turkish Sultana Exporters Association
