

**No. 9012**

---

**DENMARK  
and  
PAKISTAN**

**Agreement concerning Technical Co-operation. Signed at  
Islamabad, on 21 October 1967**

*Official text: English.*

*Registered by Denmark on 5 March 1968.*

---

**DANEMARK  
et  
PAKISTAN**

**Accord concernant la coopération technique. Signé à Isla-  
mabad, le 21 octobre 1967**

*Texte officiel anglais.*

*Enregistré par le Danemark le 5 mars 1968.*

No. 9012. AGREEMENT<sup>1</sup> BETWEEN THE GOVERNMENT OF PAKISTAN AND THE ROYAL DANISH GOVERNMENT CONCERNING TECHNICAL CO-OPERATION. SIGNED AT ISLAMABAD, ON 21 OCTOBER 1967

The Government of Pakistan and the Royal Danish Government desirous of strengthening the friendly relations between the two countries and their peoples, and recognising their mutual interest in the economic and technical development of their countries, have agreed as follows:

I. The Government of Pakistan and the Royal Danish Government will cooperate in the establishment of a one-unit wholesale and retail co-operative society (hereinafter called: The West Pakistan Co-operative Consumer Society).

The objectives of the West Pakistan Co-operative Consumer Society are as under:

- (a) To help Co-operative Consumers' Societies undertake purchases on a wholesale basis including, where necessary, processing, preserving and packing of foodstuffs and consumer articles.
- (b) To make these products available to the consumer through a modernised merchandising and distributive system including multiple self-service outlets and the presentation of the goods in attractive packings under standardised brand names of established reliability.
- (c) To ensure that quality goods are made available to consumers in adequate and regular quantities and sold under hygienic conditions and at reasonable prices.
- (d) To counter profiteering and black-market activities and to endeavour to keep the cost-of-living at reasonable levels.
- (e) To promote schemes of consumer education and information and create the background for expanding the co-operative consumers' movement throughout the Province.

II. The West Pakistan Co-operative Consumer Society has been organised as a development project under the Co-operative Department of the Provincial Government of West Pakistan.

III. For a period of three years the Royal Danish Government will endeavour to make available three qualified experts in co-operation with special experience in the fields of Administration, Wholesaling and Retail Distribution of consumer goods.

<sup>1</sup> Came into force on 21 October 1967 by signature, in accordance with paragraph IX.

The Royal Danish Government will pay the travelling expenditures of the experts to and from Pakistan as well as their salaries and emoluments during their stay in Pakistan.

The Royal Danish Government will pay for the board and lodging of the experts during their travels in connection with their services.

IV. For the purpose of further training in Denmark the Royal Danish Government will grant three fellowships to Pakistani nationals to be selected by the management of the project in consultation with the Co-operative Institute of Management.

The fellowships will comprise payment of all costs in connection with the training in Denmark, i.e. travel to and from Denmark, tuition fees, insurance, board and lodging, pocket money, etc.

V. The Royal Danish Government will donate to the project machinery, equipment and shop-furniture according to specification by the Co-operative Institute of Management to a value of Rs. 225,000.— c. i. f., Karachi.

The Government of Pakistan will pay import duties, sales tax, etc., on the articles.

VI. The Government of Pakistan will pay expenditures of transport in connection with the services of the Danish experts.

VII. The Government of Pakistan will grant the Danish experts and their families facilities in accordance with the Model Rules for Foreign Technical Experts as framed by the Government of Pakistan.

Any income chargeable under the head of salary received by or due to the Danish experts from the Royal Danish Government will be exempted from the payment of income-tax.

VIII. Through the Co-operative Department, Provincial Government of West Pakistan, the Government of Pakistan will provide:

(a) Personnel:

- 1 General Manager
- 1 Director (Supply)
- 1 Director (Distribution)
- 2 Assistant Directors
- 1 Chief Accountant
- 1 Shop Inspector
- 6 Branch Managers
- 12 Salesmen

Apprentices, Clerks, Warehouse Staff, Peons, Drivers, Watchmen, Sweepers etc.

(b) Buildings:

Warehouse (Rooms for storage, prepacking, offices, garages, toilets etc. Approx. 23,000 sq.f.)

Processing Plant (Rooms for cleaning, grinding, storage and silos etc.  
Approx. 15,000 sq.f.)

(c) Land:

Approx. 40 kanals.

(d) Retail outlets:

Necessary accommodation for retail branches to be established in six residential areas in Lahore.

(e) Machinery and Equipment:

Electric motors

Delivery vans

Godown furniture and equipment

Office furniture and equipment

Shop furniture and equipment.

(f) Services and Supplies:

Access roads, railway sidings, electric power, telephones, water, drainage system etc.

Staff, equipment and material will, however, be provided in a phased manner according to requirement of the project on the basis of business volume.

IX. This Agreement will come into force on the 21st of October, 1967.

IN WITNESS WHEREOF, the undersigned, being duly authorised by their respective Governments, have signed this Agreement.

DONE in duplicate in English in Islamabad on the 21st October, 1967.

For the Royal Danish Government:

Winther SCHMIDT

Chargé d'Affaires

For the Government of Pakistan:

I. A. KHAN, SQA, CSP

Secretary