No. 9482

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT and GUATEMALA

Guarantee Agreement-Guacalate Power Project (with annexed Loan Regulations No. 4, as amended, and Loan Agreement between the Bank and the Instituto Nacional de Electrificación). Signed at Washington on 28 June 1968

Authentic text : English.

Registered by the International Bank for Reconstruction and Development on 27 March 1969.

BANQUE INTERNATIONALE POUR LA RECONSTRUCTION ET LE DÉVELOPPEMENT et GUATEMALA

Contrat de Garantie – Projet relatif à l'énergie électrique de Guacalate (avec, en annexe, le Règlement n° 4 sur les emprunts, tel qu'il a été modifié, et le Contrat d'emprunt entre la Banque et l'Instituto Nacional de Electrificación). Signé à Washington le 28 juin 1968

Texte authentique : anglais.

Enregistré par la Banque internationale pour la reconstruction et le développement le 27 mars 1969.

GUARANTEE AGREEMENT¹

AGREEMENT, dated June 28, 1968, between the REPUBLIC OF GUATE-MALA (hereinafter called the Guarantor) and INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT (hereinafter called the Bank).

WHEREAS by an agreement of even date herewith between the Bank and the Instituto Nacional de Electrificación (hereinafter called the Borrower), which agreement and the schedules therein referred to are hereinafter called the Loan Agreement, ² the Bank has agreed to make to the Borrower a loan in various currencies equivalent to seven million dollars (\$ 7,000,000), on the terms and conditions set forth in the Loan Agreement, but only on condition that the Guarantor agree to guarantee the obligations of the Borrower in respect of such loan as hereinafter provided ; and

WHEREAS the Guarantor, in consideration of the Bank's entering into the Loan Agreement with the Borrower, has agreed so to guarantee such obligations of the Borrower;

Now THEREFORE the parties hereto hereby agree as follows :

Article I

Section 1.01. The parties to this Agreement accept all the provisions of Loan Regulations No. 4 of the Bank dated February 15, 1961 as amended February 9, 1967, ² subject, however, to the modification thereof set forth in Section 1.01 of the Loan Agreement (said Loan Regulations No. 4 as so modified being hereinafter called the Loan Regulations), with the same force and effect as if they were fully set forth herein.

Article II

Section 2.01. Without limitation or restriction upon any of the other covenants on its part in this Agreement contained, the Guarantor hereby unconditionally guarantees, as primary obligor and not as surety merely,

¹ Came into force on 11 December 1968, upon notification by the Bank to the Government of Guatemala.

² See p. 210 of this volume.

the due and punctual payment of the principal of, and the interest and other charges on, the Loan, the principal of and interest on the Bonds, the premium, if any, on the prepayment of the Loan or the redemption of the Bonds, and the punctual performance of all the covenants and agreements of the Borrower, all as set forth in the Loan Agreement and in the Bonds.

Section 2.02. Without limitation or restriction upon the provisions of Section 2.01 of this Agreement, the Guarantor specifically undertakes, whenever there is reasonable cause to believe that the funds available to the Borrower will be inadequate to meet the estimated expenditures required for carrying out the Project, promptly to make arrangements, satisfactory to the Bank, to provide the Borrower or cause the Borrower to be provided with such funds as and when needed to meet such expenditures.

Article III

Section 3.01. It is the mutual intention of the Guarantor and the Bank that no other external debt shall enjoy any priority over the Loan by way of a lien on governmental assets. To that end, the Guarantor undertakes that, except as the Bank shall otherwise agree, if any lien shall be created on any assets of the Guarantor as security for any external debt, such lien will *ipso* facto equally and ratably secure the payment of the principal of, and interest and other charges on, the Loan and the Bonds, and that in the creation of any such lien express provision will be made to that effect ; provided, however, that the foregoing provisions of this Section shall not apply to : (i) any lien created on property, at the time of purchase thereof, solely as security for the payment of the purchase price of such property ; and (ii) any lien arising in the ordinary course of banking transactions and securing a debt maturing not more than one year after its date.

The term "assets of the Guarantor" as used in this Section includes assets of the Guarantor or of any of its political subdivisions or of any agency of the Guarantor or of any such political subdivision, including assets of the Banco de Guatemala or of any other institution performing the functions of a central bank.

Section 3.02. (a) The Guarantor and the Bank shall cooperate fully to assure that the purposes of the Loan will be accomplished. To that end, each of them shall furnish to the other all such information as it shall reasonably request with regard to the general status of the Loan. On the part of the Guarantor, such information shall include information with respect to financial and economic conditions in the territories of the Guarantor and the international balance of payments position of the Guarantor. (b) The Guarantor and the Bank shall from time to time exchange views through their representatives with regard to matters relating to the purposes of the Loan and the maintenance of the service thereof. The Guarantor shall promptly inform the Bank of any condition which interferes with, or threatens to interfere with, the accomplishment of the purposes of the Loan or the maintenance of the service thereof.

(c) The Guarantor shall afford all reasonable opportunity for accredited representatives of the Bank to visit any part of the territories of the Guarantor for purposes related to the Loan.

Section 3.03. The principal of, and interest and other charges on, the Loan and the Bonds shall be paid without deduction for, and free from, any taxes, and free from all restrictions, imposed under the laws of the Guarantor or laws in effect in its territories; provided, however, that the provisions of this Section shall not apply to taxation of payments under any Bond to a holder thereof other than the Bank when such Bond is beneficially owned by an individual or corporate resident of the Guarantor.

Section 3.04. This Agreement, the Loan Agreement and the Bonds shall be free from any taxes that shall be imposed under the laws of the Guarantor or laws in effect in its territories on or in connection with the execution, issue, delivery or registration thereof.

Section 3.05. The Guarantor covenants that, except as the Guarantor and the Bank shall otherwise agree, it shall take all action necessary to enable the Borrower's rates for the sale of electricity to be set and maintained at such levels as may be required to provide the Borrower with revenues at least sufficient, after covering all operating and administrative expenses of the Borrower (including taxes, if any, adequate provision for maintenance, and depreciation on a straight-line basis at a rate of not less than 2 1/2 per cent per annum) on its operations, to produce a return of not less than 9 % on the Borrower's average net fixed assets in operation, such assets to be reasonably valued in accordance with a method or methods of valuation or revaluation acceptable to the Bank; provided, however, that until the end of 1969: (i) the Borrower's return shall, in the case of the Borrower's average net fixed assets in operation which generate, transmit and deliver electricity to the Central System, be not less than 10 %; and (ii) the Borrower's rates for the sale of electricity shall, in the other power systems, be maintained at least at their present levels. In determining the operating and administrative expenses for purposes of the computation in the foregoing proviso, the Borrower's central office overhead expenses shall be reasonably apportioned among the various systems.

For purposes of this Section, "average net fixed assets in operation" shall mean : (i) the value of the Borrower's gross fixed assets in operation less

accumulated depreciation at the beginning of the calendar year plus (ii) the value of the gross fixed assets in operation less accumulated depreciation at the end of the year in question, divided by two; provided, however, that when a major asset shall be brought into operation during the year, the value of such asset shall be included in the foregoing computation in respect of that part of the year during which such asset has been in operation.

For the purposes of the First Guarantee Agreement, the foregoing provisions will, on the Effective Date, replace those of Section 3.05 of the First Guarantee Agreement.

Section 3.06. The Guarantor covenants that, except as the Guarantor and the Bank shall otherwise agree, any funds made or to be made available by it to the Borrower either by way of advances, contributions (asignaciones) or otherwise shall, in accordance with the *Estatuto*, be made available only as free and unconditional equity investments of the Guarantor in the Borrower's capital.

Article IV

Section 4.01. The Guarantor shall endorse, in accordance with the provisions of the Loan Regulations, its guarantee on the Bonds to be executed and delivered by the Borrower. The *Ministro de Hacienda y Crédito Público* of the Guarantor and such person or persons as he shall appoint in writing are designated as the authorized representatives of the Guarantor for the purposes of Section 6.12 (b) of the Loan Regulations.

Article V

Section 5.01. The following addresses are specified for the purposes of Section 8.01 of the Loan Regulations :

For the Guarantor :

Ministerio de Hacienda y Crédito Público Palacio Nacional Guatemala City Guatemala

Alternative address for cables :

Minhacienda Guatemala

For the Bank :

International Bank for Reconstruction and Development 1818 H Street, N.W.

Washington, D.C. 20433 United States of America

Alternative address for cables:

Intbafrad Washington, D.C.

Section 5.02. The Ministro de Hacienda y Crédito Público of the Guarantor is designated for the purposes of Section 8.03 of the Loan Regulations.

IN WITNESS WHEREOF, the parties hereto, acting through their representatives thereunto duly authorized, have caused this Guarantee Agreement to be signed in their respective names and delivered in the District of Columbia, United States of America, as of the day and year first above written.

Republic of Guatemala:

By Mario FUENTES PIERUCCINI Authorized Representative

International Bank for Reconstruction and Development :

By J. Burke KNAPP Vice President

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

LOAN REGULATIONS No. 4, DATED 15 FEBRUARY 1961, AS AMENDED 9 FEBRUARY 1967

REGULATIONS APPLICABLE TO LOANS MADE BY THE BANK TO BORROWERS OTHER THAN MEMBER GOVERNMENTS

[Not published herein. See United Nations, Treaty Series, Vol. 598, p. 270.]

LOAN AGREEMENT

AGREEMENT, dated June 28, 1968, between INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT (hereinafter called the Bank) and INSTITUTO NACIONAL DE ELECTRIFICACIÓN (hereinafter called the Borrower), an autonomous public entity established by Decree No. 1287 of May 27, 1959, enacted by the Congress of the Republic of Guatemala, as amended.

Article I

LOAN REGULATIONS

Section 1.01. The parties to the Loan Agreement accept all the provisions of Loan Regulations No. 4 of the Bank dated February 15, 1961 as amended February 9, 1967, ¹ with the same force and effect as if they were fully set forth herein, subject, however, to the following modification thereof (said Loan Regulations No. 4 as so modified being hereinafter called the Loan Regulations), namely, clause (a) of the last sentence of Section 4.01 shall read as follows:

" (a) expenditures prior to the date of the Loan Agreement or ".

Section 1.02. Unless the context otherwise requires, the following terms, wherever used in this Agreement, shall have the following meanings:

(a) The term "*Estatuto*" means Decree No. 1287 of May 27, 1959, enacted by the Congress of the Guarantor, as amended up to the date of this Agreement.

(b) The term "First Loan Agreement" means the loan agreement (Power Project) of March 10, 1967, between the Bank and the Borrower.

(c) The term "First Guarantee Agreement" means the guarantee agreement (*Power Project*) of March 10, 1967, between the Guarantor and the Bank.

(d) The term "Guidelines" means the Guidelines Relating to Procurement of World Bank Loans and IDA Credits published by the Bank in February 1968.

Article II

THE LOAN

Section 2.01. The Bank agrees to lend to the Borrower an amount in various currencies equivalent to seven million dollars (\$ 7,000,000).

Section 2.02. The Bank shall open a Loan Account on its books in the name of the Borrower and shall credit to such account the amount of the Loan. The amount of the Loan may be withdrawn from the Loan Account as provided in, and subject to the rights of cancellation and suspension set forth in, this Agreement and in the Loan Regulations.

Section 2.03. The Borrower shall pay to the Bank a commitment charge at the rate of three-fourths of one per cent $(^{3}/_{4}$ of 1 %) per annum on the principal amount of the Loan not so withdrawn from time to time.

Section 2.04. The Borrower shall pay interest at the rate of six and one-fourth per cent $(6 \frac{1}{4} \%)$ per annum on the principal amount of the Loan so withdrawn and oustanding from time to time.

¹ See p. 210 of this volume.

Section 2.05. Except as the Bank and the Borrower shall otherwise agree, the charge payable for special commitments entered into by the Bank at the request of the Borrower pursuant to Section 4.02 of the Loan Regulations shall be at the rate of one-half of one per cent $(\frac{1}{2} \text{ of } 1 \%)$ per annum on the principal amount of any such special commitments outstanding from time to time.

Section 2.06. Interest and other charges shall be payable semi-annually on January 1 and July 1 in each year.

Section 2.07. The Borrower shall repay the principal of the Loan in accordance with the amortization schedule set forth in Schedule 1 to this Agreement.

Article III

Use of Proceeds of the Loan

Section 3.01. The Borrower shall apply the proceeds of the Loan in accordance with the provisions of this Agreement to expenditures on the Project described in Schedule 2 to this Agreement. The specific allocation of the proceeds of the Loan shall be determined by agreement between the Borrower and the Bank, subject to modification by further agreement between them.

Section 3.02. Except as the Bank shall otherwise agree, the goods to be financed out of the proceeds of the Loan shall be financed on the basis of international competitive bidding as set forth in the Guidelines and in accordance with such other procedures supplementary thereto as shall be agreed between the Bank and the Borrower.

Section 3.03. Except as the Borrower and the Bank shall otherwise agree, the Borrower shall cause all goods financed out of the proceeds of the Loan to be used exclusively in carrying out the Project.

Article IV

Bonds

Section 4.01. If and as the Bank shall from time to time request, the Borrower shall execute and deliver Bonds representing the principal amount of the Loan as provided in the Loan Regulations.

Section 4.02. The President of the Consejo Directivo of the Borrower is designated as authorized representative of the Borrower for the purposes of Section 6.12 (a) of the Loan Regulations. The President of the Consejo Directivo of the Borrower may designate additional or other representatives by appointment in writing notified to the Bank.

Article V

PARTICULAR COVENANTS

Section 5.01. (a) The Borrower shall carry out the Project with due diligence and efficiency and in conformity with sound engineering, financial and public utility practices.

Section 5.02. (a) The Borrower shall conduct its business and operations, plan its future expansion and maintain its financial position in accordance with sound business, financial and public utility practices under the supervision of qualified and experienced management.

(b) The Borrower shall operate and maintain its plants, equipment and property, and from time to time make all necessary renewals and repairs thereof, all in accordance with sound engineering and public utility practices; and shall, except as the Bank shall otherwise agree, take all steps which may be necessary to acquire, maintain and renew all rights, powers, privileges and franchises which are necessary or useful for the construction and operation of the Project and the conduct of its business.

(c) Except as the Bank and the Borrower shall otherwise agree, the Borrower shall not sell, lease, transfer or otherwise dispose of its property or assets which shall be required for the efficient operation of its business and undertaking, including the Project.

Section 5.03. The Borrower shall furnish to the Bank promptly upon their preparation, the plans, specifications and construction and installation schedules for the Project, and any material modifications subsequently made therein, in such detail as the Bank shall from time to time request.

Section 5.04. (a) The Borrower shall maintain records adequate to identify the goods financed out of the proceeds of the Loan, to disclose the use thereof in the Project, to record the progress of the Project (including the cost thereof) and to reflect in accordance with consistently maintained sound accounting practices the financial condition and operations of the Borrower.

(b) The Borrower shall enable the Bank's representatives to inspect the Project, the goods, and all other plants, works, properties and equipment of the Borrower, and to examine any relevant records and documents.

(c) The Borrower shall have its financial statements (balance sheet and related statement of earnings and expenses) certified annually by an independent accountant or accounting firm acceptable to the Bank and shall promptly after their preparation and not later than four months after the close of the Borrower's fiscal year transmit to the Bank certified copies of such statements and a signed copy of the accountant's or accounting firm's report.

Section 5.05. (a) The Bank and the Borrower shall cooperate fully to assure that the purpose of the Loan will be accomplished. To that end, the Bank and the Borrower shall from time to time, at the request of either party, exchange views

throught their representatives with regard to the performance by the Borrower of its obligations under the Loan Agreement, the administration, operations and financial condition of the Borrower and other matters relating to the purposes of the Loan.

(b) The Borrower shall furnish to the Bank all such information as the Bank shall reasonably request concerning the expenditure of the proceeds of the Loan, the goods financed out of such proceeds, the Project, the administration, operations and financial condition of the Borrower, and the Borrower's plans for future expansion.

(c) The Borrower shall promptly inform the Bank of any condition which interferes with, or threatens to interfere with, the accomplishment of the purposes of the Loan, the maintenance of the service thereof or the performance by the Borrower of its obligations under this Agreement.

Section 5.06. The Borrower undertakes that, except as the Bank shall otherwise agree, if any lien shall be created on any assets of the Borrower as security for any debt, such lien will *ipso facto* equally and ratably secure the payment of the principal of, and interest and other charges on, the Loan and Bonds, and that in the creation of any such lien express provision will be made to that effect; provided, however, that the foregoing provisions of this Section shall not apply to: (i) any lien created on property, at the time of purchase thereof, solely as security for the payment of the purchase price of such property; or (ii) any lien arising in the ordinary course of banking transactions and securing a debt maturing not more than one year after the date on which it is originally incurred.

Section 5.07. Subject to such exemptions as shall be conferred by the provisions of Section 3.03 and Section 3.04 of the Guarantee Agreement or otherwise, the Borrower shall pay or cause to be paid all taxes, if any, imposed under the laws of the Guarantor or laws in effect in its territories on or in connection with the execution, issue, delivery or registration of this Agreement, the Guarantee Agreement or the Bonds, or the payment of principal, interest or other charges thereunder; provided, however, that the provisions of this Section shall not apply to taxation of payments under any Bond to a holder thereof other than the Bank when such Bond is beneficially owned by an individual or corporate resident of the Guarantor.

Section 5.08. The Borrower shall remit to the Bank, at the Bank's request, funds sufficient for the Bank to pay all taxes, if any, imposed under the laws of the country or countries in whose currency the Loan and the Bonds are payable or laws in effect in the territories of such country or countries on or in connection with the execution, issue, delivery and registration of the Loan Agreement, the Guarantee Agreement or the Bonds.

Section 5.09. (a) The Borrower shall take out and maintain with responsible insurers or make other provision satisfactory to the Bank for insurance against such risks and in such amount as shall be consistent with sound practice.

(b) Without limiting the generality of the foregoing, the Borrower undertakes to insure or cause to be insured the imported goods to be financed out of the proceeds of the Loan against marine, transit and other hazards incident to acquisition, transportation and delivery thereof to the place of use or installation and for such insurance any indemnity shall be payable in a currency freely usable by the Borrower to replace or repair such goods.

Section 5.10. Except as the Bnak and the Borrower shall otherwise agree, the Borrower shall take from time to time all such action as shall be necessary or advisable to cause its rates for the sale of electricity to be set and maintained at such levels as may be required to provide revenues from its operations at least sufficient, after covering all operating and administrative expenses of the Borrower (including taxes, if any, adequate provision for maintenance, and depreciation on a straight-line basis at a rate of not less than $2\frac{1}{2}$ per cent per annum) on its operations to produce a return of not less than 9 % on the Borrower's average net fixed assets in operation, such assets to be reasonably valued in accordance with a method or methods of valuation or revaluation acceptable to the Bank; provided, however, that until the end of 1969: (i) the Borrower's return shall, in the case of the Borrower's average net fixed assets in operation which generate, transmit and deliver electricity to the Central System, be not less than 10 %; and (ii) the Borrower's rates for the sale of electricity shall, in the other power systems, be maintained at least at their present levels. In determining the operating and administrative expenses for purposes of the computation in the foregoing proviso, the Borrower's central office overhead expenses shall be reasonably apportioned among the various systems.

For purpose of this Section, "average net fixed assets in operation" shall mean: (i) the value of the Borrower's gross fixed assets in operation less accumulated depreciation at the beginning of the calendar year plus (ii) the value of the gross fixed assets in operation less accumulated depreciation at the end of the year in question, divided by two; provided, however, that when a major asset shall be brought into operation during the year, the value of such asset shall be included in the foregoing computation in respect of that part of the year during which such asset has been in operation.

For the purposes of the First Loan Agreement, the foregoing provisions will, on the Effective Date, replace those of Section 5.10 of the First Loan Agreement.

Section 5.11. Except as the Bank and the Borrower shall otherwise agree, the Borrower shall not incur any debt unless its net revenues for the fiscal year next preceding such incurrence or for a later twelve-month period ended prior to such incurrence, whichever is the greater, shall not be less than 1.4 times the maximum debt service requirements on all debt (including the debt to be incurred) in any succeeding fiscal year. For the purposes of this Section :

⁽a) The term "debt" shall mean all debt other than debt incurred in the ordinary course of business maturing by its terms on demand or less than one year from the date on which it is originally incurred;

(b) Debt shall be deemed to be incurred on the date of execution and delivery of a contract, agreement or other instrument providing for such debt or, in the case of a guarantee, on the date of the contract providing for such guarantee;

(c) The term "net revenues" shall mean gross revenues from all sources adjusted to take account of rates in effect at the time of incurrence of debt even though they were not in effect during the fiscal year or twelvemonth period to which such revenues relate, less operating and administrative expenses and provision for taxes, if any, but before provision for depreciation, interest and other charges on debt;

(d) The term "debt service requirements" shall mean the aggregate amount of amortization (including sinking fund payments, if any), interest and other charges on debt; and

(e) Whenever it shall be necessary to value in the currency of the Guarantor debt payable in another currency, such valuation shall be made on the basis of the rate of exchange at which such other currency is obtainable by the Borrower, at the time such valuation is made, for the purposes of servicing such debt or, if such other currency is not so obtainable, at the rate of exchange that will be reasonably determined by the Bank.

Section 5.12. The Borrower shall not undertake, or permit to be undertaken on its behalf, any major works for the generation, transmission or distribution of electricity unless such works shall be technically and economically feasible and shall be undertaken in accordance with a sound financial plan.

Article VI

Remedies of the Bank; Amendment of First Loan Agreement

Section 6.01. (i) If any event specified in paragraph (a), paragraph (b), paragraph (c) or paragraph(f) of Section 5.02 of the Loan Regulations or in paragraph (b) of Section 6.02 of this Agreement shall occur and shall continue for a period of thirty days, or (ii) if any event specified in paragraph (c) of Section 5.02 of the Loan Regulations or in paragraph (a) of Section 6.02 of this Agreement shall occur and shall continue for a period of sixty days after notice thereof shall have been given by the Bank to the Borrower, then at any subsequent time during the continuance thereof, the Bank, at its option, may declare the principal of the Loan and of all the Bonds then outstanding to be due and payable immediately, and upon any such declaration such principal shall become due and payable immediately, anything in the Loan Agreement or in the Bonds to the contrary notwithstanding.

Section 6.02. The following are specified as additional events for the purposes of paragraph (1) of Section 5.02 of the Loan Regulations, namely:

(a) A default shall have occurred in the performance of any covenant or agreement on the part of the Borrower or the Guarantor under the First No. 9482 (b) Any provision of (i) the *Estatuto* or (ii) the agreements for the sale of power between the Borrower and distributing companies which have been furnished to the Bank, shall have been amended, suspended, assigned or abrogated so as to affect adversely the operations or financial condition of the Borrower or the performance by the Borrower of its obligations under the Loan Agreement.

Section 6.03. For the purposes of the First Loan Agreement, paragraph (c) of Section 5.02 of Loan Regulations No. 4 of the Bank, dated February 15, 1961, is hereby amended to read as follows:

"(c) A default shall have occurred in the performance of any other covenant or agreement on the part of the Borrower or the Guarantor under the Loan Agreement, the Guarantee Agreement, or the Bonds, or under the loan agreement dated June 28, 1968, between the Bank and the Borrower, the guarantee agreement of even date therewith between the Guarantor and the Bank, or the bonds therein provided for.";

and the term "Loan Regulations" as used for the purposes of the First Loan Agreement shall mean Loan Regulations No. 4 of the Bank, dated February 15, 1961, as amended hereby.

Article VII

Effective Date; Termination

Section 7.01. The following is specified as an additional matter, within the meaning of Section 9.02 (d) of the Loan Regulations, to be included in the opinion or opinions to be furnished to the Bank, namely, that the Borrower has full power and authority to construct and operate the Project and that all corporate and governmental acts, consents and approvals necessary therefor have been duly and validly performed or given.

Section 7.02. If this Agreement shall not have come into force and effect by October 28, 1968, this Agreement and all obligations of the parties hereunder shall terminate, unless the Bank, after consideration of the reasons for the delay, establishes a later date for purposes of this Section. The Bank shall promptly notify the Borrower and the Guarantor of such later date.

Article VIII

MISCELLANEOUS

Section 8.01. The Closing Date shall be December 31, 1971, or such other date as shall be agreed between the Bank and the Borrower.

Section 8.02. The following addresses are specified for the purposes of Section 8.01 of the Loan Regulations :

For the Bank:

International Bank for Reconstruction and Development 1818 H Street, N.W. Washington, D.C. 20433 United States of America

Alternative address for cables:

Intbafrad Washington, D.C.

For the Borrower:

Instituto Nacional de Electrificación Guatemala City Guatemala

Alternative address for cables:

Inde Guatemala

IN WITNESS WHEREOF, the parties hereto, acting through their representatives thereunto duly authorized, have caused this Agreement to be signed in their respective names and delivred in the District of Columbia, United States of America, as of the day and year first above written.

International Bank for Reconstruction and Development:

By J. Burke KNAPP Vice President

Instituto Nacional de Electrificación :

By M. GIRACCA P. Authorized Representative

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SCHEDULE 1

Amortization Schedule

	Payment of Principal		Payment of Principal
Date Payment Due	(expressed in dollars) *	Date Payment Due	(expressed in dollars) *
January 1, 1972 July 1, 1972 January 1, 1973 January 1, 1973 January 1, 1974 January 1, 1974 January 1, 1975 July 1, 1975 July 1, 1976 January 1, 1977 January 1, 1977 January 1, 1977 January 1, 1978 July 1, 1978 July 1, 1978 January 1, 1979 January 1, 1980 January 1, 1980 January 1, 1981	95,000 95,000 100,000 105,000 110,000 110,000 120,000 125,000 125,000 130,000 135,000 140,000 140,000 150,000	January 1, 1982 July 1, 1982 January 1, 1983 July 1, 1983 July 1, 1983 July 1, 1984 January 1, 1984 January 1, 1985 July 1, 1985 July 1, 1986 July 1, 1986 January 1, 1987 January 1, 1987 January 1, 1988 July 1, 1988 July 1, 1988 January 1, 1989 January 1, 1990 July 1, 1990 January 1, 1991	$\begin{array}{c} 170,000\\ 180,000\\ 185,000\\ 190,000\\ 195,000\\ 200,000\\ 205,000\\ 215,000\\ 225,000\\ 235,000\\ 240,000\\ 255,000\\ 255,000\\ 265,000\\ 275,000\\ 280,000\\ \end{array}$
July 1, 1981	160,000	July 1, 1991	

* To the extent that any part of the Loan is repayable in a currency other than dollars (see Loan Regulations, Section 3.03), the figures in this column represent dollar equivalents determined as for purposes of withdrawal.

PREMIUMS ON PREPAYMENT AND REDEMPTION

The following percentages are specified as the premiums payable on repayment in advance of maturity of any part of the principal amount of the Loan pursuant to Section 2.05 (b) of the Loan Regulations or on the redemption of any Bond prior to its maturity pursuant to Section 6.16 of the Loan Regulations:

Time of Prepayment or Redemption	Premium
Not more than three years before maturity	½ of 1 %
More than three years but not more than six years before maturity	1 %
More than six years but not more than eleven years before maturity	2 %
More than eleven years but not more than sixteen years before maturity	3 %
More than sixteen years but not more than nineteen years before maturity .	4 %
More than nineteen years but not more than twenty-one years before maturity	5%
More than twenty-one years before maturity	6 1/4 %

SCHEDULE 2

DESCRIPTION OF PROJECT

The Project consists of:

- (a) construction of a steam-electric generating station with one unit of about 33-Mw, at the Borrower's Guacalate generating plant site, complete with cooling tower, step-up transformer and all ancillary installations;
- (b) site investigations, pre-investment studies and design of the first stage of the Atitlán project.

It is expected that part (a) of the Project will be completed by December 31, 1970, and that part (b) will commence by September 30, 1968 and will be completed by December 31, 1970.